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For a complete listing of all In-Rel offices, please visit our website, [www.in-rel.com](http://www.in-rel.com).

SEASON'S GREETINGS!

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# In-Rel Focus

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## Four Properties Added in 2007

It's been an exciting and successful year for In-Rel Management, Inc. as four new properties were added to the portfolio. This brings our holdings to 33 properties, totaling in excess of 4,000,000 square feet.



In Bainbridge, Georgia, the Bain-

bridge Town center was purchased in March. The 150,000 SF retail center is anchored by K-Mart and Food Lion/Harvey's Supermarket. It is nearby to our other center, the Bainbridge Mall.

In Nashville, the Oaks office building has been purchased. The complex has an eight floor

tower and two garden style buildings for a total of 163,954 square feet. The buildings complement the existing inventory in



### The breathtaking view from The Towers and Beacon Ridge buildings — Birmingham, AL

the Nashville market.

In Birmingham, we have acquired The Towers—a nine story, 68,000 square foot office building adjacent to our Beacon Ridge

Towers. Perched atop Homewood, both of these properties grace the skyline as you drive into town providing their tenants with spectacular views. Melissa Meredith begins renovations soon which will include updating the common areas and revitalizing the building's exterior.

Lastly, Birmingham has just completed its first retail center acquisition known as the Center Point Shopping Center. This



150,000 square foot retail center boasts over a

dozen tenants with Bruno's Supermarket as its anchor tenant.

## Halloween Fun at Tower Room

Young men and women dressed in Festive attire adorned the scenic and majestic views of the Tower Room on Halloween Night. With food that caters to exquisite tastes, the scene transformed as the hip crowd, over 300 in number, emerged in all their ghoulish garb. Appearances by Gene Simmons (the lead singer of KISS), Fred and Wilma Flintstone, Queen of Hearts,

Doctors Baker and Riley, and several medieval warriors were made. Even Elvis made an entrance! Contestant celebrities were awarded prizes for the sexiest, scariest, and most original costumes. The best overall (Gene Simmons) costume was awarded a \$500 cash prize. Obviously, the Tower Room continues to be an "A list" place no matter the occasion!



Jeff Thymius and fellow partygoers at the Tower Room's Halloween Bash in Memphis, TN.

# News from Nashville



The Salon Professional Academy at Donelson Plaza—Nashville, TN

In October, Airways Plaza held its first annual pumpkin carving contest for the tenants. Several participants brought in the carved pumpkins, which were kept on display in the lobby area of 1281 Murfreesboro Pike. Prizes included gift cards from Best Buy, O'Charley's and Starbucks.



Also, exterior seasonal color was installed at all the Nashville properties. Pansies are

the selection of choice in TN. You find lots of bright yellow and purple beds full of flowers. It helps brighten the fall days, when the days shorten with the change for daylight savings.

The Salon Professional Academy opened its doors for business in September at Donelson Plaza. This new tenant leased 10,000 square feet of space. Their tenant improvements completely transformed an old retail space into a brand new state of the art training salon

for the professional hair stylists of tomorrow.

Another bright star at Donelson is the expansion of Darkstar Design. This small web design firm started their business in a garage. They relocated to Donelson in September, and within a month of their move in, we were able to meet their immediate needs to expand into an additional 425 SF. Their occupancy completes the leasing of the upstairs atrium office space.

*"Pansies are the selection of choice in Tennessee. You find lots of bright yellow and purple beds full of flowers."*

Andrea Jones, Birmingham Office



## Florida Office:

*Denyce Zeleznik* started in March 2007 and is an Administrative Assistant. She is the glue that keeps all departments together.

*Jamie Dolan* started in August 2007 and is a Property Management Assistant. Among her duties are answering tenant calls, and assigning work orders to our maintenance crew.

## Memphis Office:

*Tony Herrell* started in April 2007 and is a Building Engineer at Lipscomb & Pitts Building and 2400 Poplar Building.

*Kathy Murray* started in October 2007 and is a Property Management Assistant.

## Birmingham Office:

*Andrea Jones* started in July 2007 and is a Property Manager. With 7 properties in the Birmingham area she shares the property management responsibilities with Melissa Meredith, our other Property Manager. Andrea is responsible for the Concourse 100 & 800, and West Oxmoor. Andrea brings with her retail experience, which will help in her management of our first retail center in Birmingham, Center Point Shopping Center.

*Shelby Tucker* started in August 2007 and is a Maintenance Technician. He will be assigned to all office buildings in the Birmingham area.

*Kevin Pace* started in October 2007 and is a Maintenance Technician. He is assigned to Concourse 100 & 800, West

Oxmoor, and Grand Twin Towers.



## Nashville Office:

*Shari Isbell* started in June 2007 and is currently working part time as a Property Management Assistant. She aids Rae Stewart, our Property Manager with the management of our buildings in Nashville and Clarksville.

*Troy Foster* started in August 2007 and is a Building Engineer. While he spends most of his time at The Oaks building, he also helps with the other 3 properties in our Nashville market.

# Lake Worth Bowling Party Fun!



The staff and management of In-Rel's Lake Worth office gathered in October at Don Carter's for a night of bowling fun. Everyone who attended enjoyed the activity and refreshments. Neil Hegmann was the high scorer of the evening with



**Steve Filosa is all thumbs up.**

an impressive 162. The evening was such a success that it will now be an annual event. Start practicing!



**Paula Hernandez, Neil Hegmann and Tania Danielian**



**Carol Sardo and Dennis Udwin**

**In-Rel means "Intelligent Real-Estate"**

## Favorite Quotes

*"Not doing more than average is what keeps the average down."*

By William Winans

**Submitted by Jeff Thymius**

*"When the power of love overcomes the love of power, the world will know peace."*

By Jimi Hendrix

**Submitted by Denyce Zeleznik**

*"Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish."*

By Sam Walton

**Submitted by Steve Filosa**

*"Change is the law of life. And those who look only to the past or present*

*are certain to miss the future."*

By John F. Kennedy

*"The most successful people are those who are good at plan B."*

By James Yorke

**Both submitted by**

**Ron Riley**

## In-Rel's New Additions.....

**W**e welcome Carol Sardo's new puppy, **Bella**, born September 30, 2007 and Jeff Thymius' new granddaughter, **Gracie**.

**Congratulations!**



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**Holiday Season at Bainbridge Mall**

'Tis the holiday season and Bainbridge Mall is decked out in all its finery. The festivities officially kicked off with the arrival of Santa on Friday, November 23, but the decorating began much earlier. On November 1, Chuck Carson, the maintenance technician at Bainbridge Mall, began to assemble the holiday décor. This is no easy task and Chuck did a wonderful job!



This is the first year ever that Bainbridge Mall has a real bearded Santa! He has a great personality and seems to thoroughly enjoy the job. Mall traffic has been brisk and the merchants have been pleased with the early sales volume.

Happy Holidays from everyone at Bainbridge Mall. If you are in the vicinity stop by and see us. You can't help but catch the holiday spirit!

[www.in-rel.com](http://www.in-rel.com)

## Tower Room News

In 2007, the Tower Room made an active commitment to "giving back" to the community. The restaurant has partnered with the Memphis Food Bank collecting money and even donating food. Also, in October, the Tower Room partnered with a local radio station and sponsored ads to help promote breast cancer awareness. Additionally, it sponsored "Bras for a Cause" during Breast Cancer Awareness Month at its Sky Bar Parties. These are just a few of the ways the Tower Room has teamed up with local non-profits—and plans are to continue the effort through 2008.

In September, fine dining turned into F-I-N-E fun on Thursday nights. Partnered with SNAP! 94.1, Sky Bar was introduced at the Tower Room. This trendy night club features an unbeat-



**Located atop Clark Tower -  
Memphis, Tennessee**

able view as beautiful people dance the night away. Guests dance to the music of DJ Tree and enjoy nightly drink specials.

### **NEW YEAR'S AT THE TOWER ROOM**

You cannot live in the Mid South and

not know *The Bouffants!* That's right! Mark your calendars now and reserve your spot! On New Year's Eve, *The Bouffants!* will perform as the new year is kicked off Tower Room style! A five course meal will be served and complimentary champagne at midnight. It will be THE PLACE TO BE ON New Year's Eve!! Call 901-767-8776 to reserve your seat now.

Keep those party hats on! In January, the Tower Room is pleased to introduce *Country Western Night* during the first part of the year as it partners with one of the local country radio stations (Kix 106).

For more information on Tower Room Happenings, please phone 901-767-8776 or visit [www.towerroom.com](http://www.towerroom.com).