

Done Deals: Spectrum Lighting expands, purchases Germantown space

By [Don Wade \(Contact\)](#), Memphis Commercial Appeal
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Spectrum Lighting and Controls Inc. needed more room and so the company moved from its Kirby Parkway location to a 4,181-square-foot space in Germantown.

"They wanted a bigger space and so we leased it," said Mike Ritz of Ritz Investments, who represented the tenant. "But after a couple of months they decided they wanted to buy it."

Spectrum, which sells lighting to contractors and architects for both external and internal use, bought the building at 1375 W. Brierbrook Road for \$609,000 from seller 1375 W. Brierbrook Road LP.

Jack Wohrman of Grubb & Ellis Memphis and Will Barden of Barden Commercial Realty LLC represented the seller. Wohrman and Barden also sold the 4,980-square-foot building at 1365 W. Brierbrook Road earlier in the year for \$725,000.

LEASING A NEW OFFICE

Research Strategies of Memphis LLC, has leased 4,219 square feet at 5395 Estate Office Park Drive.

Bailey Wiener Jr. of Wiener Realty represented the tenant. Laura Taylor of Colliers Wilkinson Snowden Management Services represented the landlord, BGK Tennessee Office Associates LP.

PHYSICIANS DATA MOVES IN

Physicians Data Service has signed a lease for 3,589 square feet in the Lynnfield Office Park in East Memphis.

Frazier Baker represented property owner In-Rel Management Inc. Henry Stratton of Colliers Wilkinson Snowden represented the tenant.

NEW TO CHICKASAW CROSSING

Elzemeyer Talent Agency has leased 825 square feet at Chickasaw Crossing, 2889 Poplar. Carey D. White of Loeb Properties handled the transaction.

IN IT FOR THE LONG HAUL

Tan-N-Go signed a long-term lease for 2,100 square feet at The Village Shops on Goodman Road in Olive Branch.

Brian Califf with NAI Saig Co. represented the tenant; John Reed of the Shopping Center Group represented the landlord.

In another deal, Massage Institute of Memphis signed a five-year lease at 2076 Union. for 2,615 square feet. Califf and Elliot Embry of NAI Saig represented landlord Roundabout Real Estate, LLC. Robert Taylor of Rasberry CRE represented the tenant.

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