

Media Kit

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Corporate Headquarters

In-Rel Properties, Inc.
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Media Contact

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Regional Offices

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Main: 803.771.7732 **Fax:** 803.771.7873



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Company Overview

Unparalleled Value and Service

Charles Stein and Dennis Udwin formed In-Rel Properties in 1985 to acquire a small shopping center in Belle Glade, Florida. Since that time, the company has successfully acquired and managed office and retail assets throughout the United States and currently owns approximately six million square feet of real estate in Florida, Georgia, Alabama, Oklahoma, South Carolina and Tennessee. In-Rel's vertically integrated operating platform enables the company to manage its portfolio with little third-party involvement and establish a hands-on, personal relationship with its tenants. It is this tenant-focused operating approach that has allowed In-Rel to grow its portfolio through numerous industry cycles while providing exceptional value and service to its tenants every step of the way.

Focused Investment Approach

The cornerstone of the In-Rel investment program is to continue to scale its vertically integrated operating platform across a growing portfolio. The company seeks to add to its office and retail portfolio with a value-focused orientation, targeting assets that can be acquired at a substantial discount to replacement cost and which provide opportunities to create and unlock further value by proactive and hands-on management. The company's investment approach focuses on fundamental real estate analysis and considers factors such as the macroeconomic environment, the direction of the business cycle and local real estate market conditions. In-Rel's investment underwriting begins with the belief that the target property is a quality asset, that its underperformance can be turned around and that substantial value can be created and sustained, generating superior risk-adjusted returns during the investment period.

Premier Team of Professionals

The key to In-Rel's continued success is its people. One of the company's primary objectives is to attract, retain and develop talented real estate professionals so that they may advance their careers to their maximum potential while enabling the company to prosper through all industry cycles. The company's real estate professionals hail from various industry disciplines and backgrounds, but they work together as a team across departments and offices to provide the highest level of service to the company's tenants. By continuing to attract and develop the brightest people in the industry, In-Rel possesses the broad capabilities and deep experience of a full-service real estate firm within the context of an entrepreneurial culture.



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Our Team

Senior Management

Mukang Cho
Chief Executive Officer

Douglas W. Brewer, CCIM, CPM, RPA
Executive Vice President of Operations

Ricardo Monroy
Executive Vice President of Operations

Steve Filosa
Executive Vice President of Finance

Frazier Baker, SIOR
Director of Leasing - Tennessee

Bryan Zenchyk, CCIM, SCLS
Director of Leasing - Florida & Retail

Peter Drake
Director of Construction & Engineering

